

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC.
REQUEST FOR INFORMATION FOR ENTITIES WISHING TO SUBMIT
DISTRIBUTED GENERATION PROPOSALS
February 2003

Consolidated Edison Company of New York, Inc. (Con Edison) will be soliciting bids for pilot DG projects pursuant to the New York State Public Service Commission (NYS PSC) Opinion 01-5. The completion of this Request for Information (RFI) questionnaire is required so that Con Edison may qualify potential distributed generation (DG) resource providers. Respondents who were approved for the DG RFP in 2002 are likely to be pre-qualified based upon their responses in 2002. *However, Con Edison requests that these previously pre-qualified companies submit with this RFI any new or additional information that has materialized since the 2002 RFI submittal (e.g. project experience and financial information).*

RFI Submittal

Please answer the questions below in order to provide sufficient information about your company for Con Edison to review in the process of selecting pre-qualified companies. Only pre-qualified companies will be eligible to receive the subsequent Request for Proposal(s) (RFP) from Con Edison. Please limit the RFI response to 30 pages and do not include corporate materials (e.g., brochures and catalogs). If you wish the Con Edison review team to consider your corporate perspective, reference your company's website or provide an internal e-mail contact for Con Edison to obtain corporate materials. All responses must refer to the primary DG company that is intending to provide DG services as the "Respondent" and not their holding or subsidiary/affiliated companies. Return completed responses by no later than 4:00 p.m. eastern time on **May 16, 2003**, to the following address:

Anita Ma
Project Manager, Engineering Services
Consolidated Edison Company of New York, Inc.
4 Irving Place, Room 1450-S
New York, NY 10003

RFI Pre-Qualification Evaluation

Con Edison will evaluate all RFIs received by May 16, 2003. Failure to respond to any of the inquiries contained in Sections 1-4 of this RFI will result in Con Edison deeming the material as non-responsive to the RFI and may result in exclusion from the pre-qualification pool of potential bidders for the pending RFP(s). Con Edison's evaluation of the responses provided to the inquiries will be subjective in nature and concentrate on assessing the comparability of Respondents' demonstrated projects, management skills, and business acumen to the DG projects envisioned by Con Edison. Upon completion of the evaluation of RFI responses, Con Edison will notify all Respondents of the results on or about May 23, 2003. Additional information regarding the RFP process will be posted on <http://www.coned.com/engineering/dg.html>.

Anticipated Project Milestone Dates

For those entities who respond to this RFI and are subsequently pre-qualified by Con Edison to participate in the Distributed Generation Pilot Program proposal process, the projected key dates (subject to change) are as follows:

- RFI Responses Due May 16, 2003
- RFP Issued May 27, 2003
- Pre-Bid Conference June 13, 2003
- Notice of Intent to Bid July 15, 2003
- RFP Responses Due August 1, 2003
- Bidder Acceptance Notification September 19, 2003
- Final Contract Agreements Complete November 30, 2003

**Request for Information
Distributed Generation Pilot Program**

1.0 Corporate Profile

1.1 Company Name (Respondent) _____

1.2 Primary Contact Person for RFI/RFP _____

1.3 Street Address _____

1.4 Mailing Address (if different) _____

1.5 Email Address _____

1.6 Telephone number (____) _____

1.7 Fax Number (____) _____

1.8 Web site address if applicable

1.9 If applicable for the greater New York City area, list of local offices' addresses with names and contact numbers.

1.10 Type of Ownership

1.10.1 Type of Ownership (e.g. public, private, partnership, or corporation)

1.10.2 State of Incorporation _____

1.10.3 If Partnership, Office where filed _____

1.11 Name(s) of Principals, Officers, and Partners

1.12 Have the Officers, Partners, or Principles ever been convicted of a felony relating to business or financial matters?

2.0 Business Experience

2.1 Briefly describe the company history and the types of projects normally completed.

2.2 What is the average dollar value of projects completed by the company?

2.3 Provide descriptions of five (5) DG projects completed or currently in progress, with installations in parallel or interconnected with the utility grid. To the extent possible, please focus on projects that were completed in the Northeast region of the United States.

Project Number	Description	Location
1		
2		
3		
4		
5		

2.4 Provide customer references for the five (5) projects identified above and indicate if Respondent was a prime or sub-contractor in the following table. Include customer name, contact name, project dollar value, and telephone number. If Respondent was a sub-contractor, please provide a detailed description of the work completed and provide the contact information of the prime-contractor.

Project Number	Customer Name	Project Value(\$)	Contact Name	Telephone Number	Prime/Sub (circle)	Prime Name and Number (if Sub)
1					P / S	
2					P / S	
3					P / S	
4					P / S	
5					P / S	

2.5 List all types of your DG project permitting experience (i.e., siting, zoning, operations, interconnection, emissions, etc.) successfully completed. For one of the reference projects, describe which permits were obtained, the timeline, and the process.

2.5.1 Please provide details of your permitting experience within the greater New York City region.

2.6 Please fill out the table below with specific information about the technology solutions your company can offer for DG projects you operate and maintain: (Attach additional sheets if necessary)

	Technology Type	Maximum MW Output Available per Unit	Maximum MW Output Available per Project	Minimum Lead Time from Contract to Operational Status	Primary Fuel Source	Secondary Fuel Source	Anticipated forced outage rate (FOR%)
1							
2							
3							
4							
5							

2.7 Provide a copy of the quality assurance measures your company has in place.

2.8 Has your company ever completed any projects for Con Edison in the past?

2.8.1 Yes _____

2.8.2 No _____

2.8.3 If Yes, please provide a list of those projects.

2.9 Has your company ever failed to complete projects that were awarded or in progress?

2.9.1 Yes _____

2.9.2 No _____

2.9.3 If Yes, please explain the project and circumstances.

- 2.10 Have the Officers, Partners, or Principles of the company ever failed to complete projects that were awarded or in progress?
 - 2.10.1 Yes _____
 - 2.10.2 No _____
 - 2.10.3 If Yes, please explain the project and circumstances.

- 2.11 Provide a list of any associations or trade unions with which your company are either a member or have agreements.

- 2.12 List any major suppliers.

- 2.13 Given that the project locations will ultimately be decided by Con Edison, please provide any preferential areas for your project installations within the Con Edison service territory. The Con Edison service area boundaries can be found at www.conedison.com.

3 Financial Profile

- 3.1 Provide a copy of current and previous year's financial statements, including an independent auditor's statement. The financial information provided in this RFI will be used solely for evaluating the viability of the Respondent for the purposes of the DG Pilot program project and will not be made available to any other internal or external party.

- 3.2 Annual gross revenue for the last three years
 - 3.2.1 2002 _____
 - 3.2.2 2001 _____
 - 3.2.3 2000 _____

- 3.3 List a Bank Reference
 - 3.3.1 Name/Company _____
 - 3.3.2 Telephone _____

- 3.4 List a Bond Reference
 - 3.4.1 Name/Company _____
 - 3.4.2 Telephone _____

- 3.5 List major assets owned by the Company associated with your distributed generation business.

- 3.6 Has the Company ever been reviewed by Dunn & Bradstreet?
 - 3.6.1 Yes ____ D-U-N-S # _____
 - 3.6.2 No _____
 - 3.6.3 If no, why not? _____
 - 3.6.4 Attach a copy of all credit ratings that have been issued in last three years.

4 Personnel

- 4.1 Provide company organizational chart.

- 4.2 For work described in this RFI, list all candidate project managers and supervisors, including number of years of experience and areas of expertise.

- 4.3 Provide the distribution of your company:
Total # of permanent/full-time employees _____
Total management/professional staff _____
Engineers _____
Sales & Marketing personnel _____
Line personnel _____
Other personnel _____

4.3.1 For your organization, how many of the company's offices and staff (split out between management and line) are no further than 100 miles from Con Edison's service territory.

4.4 If awarded a Con Edison contract, will you need to hire additional staff or sub-contractors?

4.4.1 If yes, provide a list of contacts for those subcontractors you have used in the past that would be likely candidates to fulfill similar roles on this project.

4.5 Do you perform your own engineering and drafting? If not, what company do you retain for these services?

5 Additional Information

5.1 Please provide any information, specifically related to DG projects that would help Con Edison evaluate your firm for future bidding opportunities.

Prepared by: _____
Signature: _____
Title: _____
Phone Number: _____
E-Mail Address: _____
Date: _____