



# National Energy Marketers Association

## Western Energy Policy Summit

Caesars Palace

Las Vegas, Nevada

October 23-25, 2017

*Professional Business Attire*

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**October 23, 2017**

**Welcome Reception**

6:00PM - 8:00PM

**October 24, 2017**

**8:00AM**      **Networking Breakfast**

**8:30AM**      **Welcome and Introductions - Craig Goodman, President, NEM**

**9:00AM**      **Keynote Speaker: Lieutenant Governor of Nevada, Mark Hutchison - "State of the State" Address (invited)**

**9:30 AM**      **Retail Choice in the Western Energy Markets – Examination of the current laws and regulations and future legislative and regulatory initiatives related to retail energy markets.**

- Current state of laws and regulations pertaining to retail electric and natural gas choice in the Western States
- What legislative actions are required to introduce and expand the availability of retail energy choice in the different states?

**11:00 AM**      **The Technology Revolution Fueling the Consumer Energy Innovation Revolution - Advances in energy and information technology are supporting the availability of an ever-increasing array of energy innovations to consumers, at an increasingly more affordable price. Consumers are demanding energy innovations at a speed that only the competitive marketplace can keep pace with, not utility monopolies.**

- How is consumer demand for renewable energy driving energy choice initiatives in the various jurisdictions? What are the other underlying drivers?
- What are current and expected future requirements related to renewable portfolio standards, energy efficiency and demand response programs?
- What are the current laws, regulations, and utility tariffs that inhibit further growth and availability of energy innovations?
- What are the best practices that Commissions and utilities can adopt to facilitate competitive entities provision of energy innovations like Distributed Energy Resources to consumers?
- What can and should be to done increase consumer engagement in energy purchasing decisions?

**Moderator:**

NEM Executive Committee Leadership

**Discussion Leaders:**

Government officials (invited)

Technologists (invited)

Jon Wellingshoff (invited)

**12:00 PM      Keynote Luncheon Address: Government officials (invited)**

**1:30PM            Retail Choice in the Western Energy Markets – In-depth examination of wholesale market issues associated with the implementation and advancement of retail choice.**

- What are the current wholesale market structures in the Western states?
- What are the options in each state for transitioning the wholesale market structure to support retail electric choice?
  - Single-state or regional wholesale approach?
  - Governance issues
  - Costs – implementation and on-going
- What wholesale market elements best support retail choice markets? Energy Imbalance Market, Ancillary Services, Capacity Market?
- Are there elements of other existing wholesale market structures that should be incorporated, e.g., ERCOT model?
- Are the rules and processes of the CAISO robust enough to support retail choice 2.0 in California? If not, what changes are needed?

**Moderator:**

NEM Executive Committee Leadership

**Discussion Leaders:**

Government officials, competitive energy retailers and wholesalers, utilities, consumers (invited)

**2:45PM            Networking Break**

**3:30PM            CEO Panel – NEM Member CEOs lead a discussion on the market structures, rules and business processes that are critical to the success of well-functioning competitive retail markets. What are the pitfalls to avoid? What are the currently available and soon-to-be available energy innovations for consumers?**

**Moderator:**

NEM Executive Committee Leadership

**Discussion Leaders:**

NEM member CEOs

**5:00 PM            Adjourn**

**6:00PM            Reception**

### **October 25, 2017**

**8:30 AM            Networking Breakfast**

**9:00 AM            Retail Choice in the Western Energy Markets – Examination of the retail market structures, rules and regulations that will best support the availability of energy choice options to consumers in the Western States**

- What changes should be made to the traditional utility market model to simultaneously minimize stranded costs, leverage utility proficiencies, enhance grid reliability and security, support competitive entry and participation and support consumer shopping?
  - Changes in utility ownership of generation
  - Changes in utility procurement practices
  - Changes in utility rate structures
  - Changes/restrictions in utility product offerings

- What retail market structure changes are necessary for the successful introduction and/or reintroduction of retail energy choice?
  - Competitive provision of default service
  - Stranded cost calculation and application, minimization of exit fees and the obligation of utilities to prudently manage costs
  - Utility delivery service rate unbundling
  - Customer switching timelines and no minimum stay requirements
  - Real-time supplier data access and customer billing requirements
  - Competitive supplier licensing and oversight, supplier ethics and marketing standards
  - Robust consumer education
  - Competitive service for low income and credit-challenged customers

**Moderator:**

NEM Executive Committee leadership

**Discussion Leaders:**

Government officials, competitive energy retailers and wholesalers, utilities, consumers (invited)

Noon

Adjourn

**Keynote Speakers:**

- Mark Hutchinson, Lt. Governor Nevada
- Joe Reynolds, Chairman, Public Utilities Commission of Nevada, Ex Officio
- Michael Picker, Chairman, State of California Public Utilities Commission
- Catherine Pugh, Mayor of Baltimore
- Betty Ann Kane, Chairman DC PSC
- Jon Wellinghoff, Former FERC Chairman
- Don Dodge, Developer Advocate, Google
- Sherman Elliot, Able Watts, Inc. Emeritus Commissioner, ICC
- Erin M. O'Connell-Diaz - FutureFWD, Inc., Emeritus Commissioner, ICC
- Jere Thompson, Jr., Co-Founder & CEO, Ambit Energy
- Pierre Koshakji, Senior Managing Director, Stream Energy, NEM Chairman
- Gerry Haggarty, President and CEO, SFE Energy Inc. – President and CEO, Summit Energy, NEM Vice Chairman
- Harry Warren, President, CleanGrid Advisors, NEM Chair 2007-2009, NEM Vice- Chair 2006-2007, NEM Director
- Bill Kinneary, NEM Chair 2006-2007, & 2012, Emeritus & NEM Director
- Chris Hendrix, Director of Markets & Compliance, Wal-Mart Stores, Inc., NEM Director

**Nevada Energy Choice Committee Members: (Invited)**

- Attorney General Adam Laxalt
- State Senator James Settelmeyer
- State Senator Kelvin Atkinson
- Assemblyman James Oscarson
- Assemblyman Chris Brooks
- Eric Witkoski, Bureau of Consumer Protection, Consumer's Advocate
- Dave Luttrell, General Manager, Lincoln County Power District
- Daniel Witt, Senior Manager of Business Development and Policy, Tesla
- Adam Kramer, Executive Vice President of Strategy, Switch

- Andy Abboud, Senior VP of Government Relations, Las Vegas Sands Corp.
- Erik Hansen, Director, Energy Procurement, Wynn Las Vegas
- Dana Bennett, President, Nevada Mining Association
- Paul Caudill, Chief Executive Officer, NV Energy
- Jeremy Newman, International Brotherhood of Electrical Workers
- Ann Silver, President, The Chamber of Commerce of Reno Sparks Northern Nevada
- Kevin Hooks, Chief Executive Officer, Las Vegas Urban League
- Barry Gold, Government Relations Director for AARP
- Kevin Sagara, President of Renewables, Sempra
- Darren Daboda, Chairman, Moapa Band of Paiutes
- Jeremy Susac, Vice President of Government Affairs, Lennar Ventures
- Jennifer Taylor, Executive Director, Clean Energy Project
- Steve Hill, Executive Director, Governor's Office of Economic Development, Ex Officio
- Angie Dykema, Director, Governor's Office of Energy, Ex Officio

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**Meeting participants must avoid discussion of topics or behavior that would result in anti-competitive behavior such as restraints of trade and conspiracies to monopolize, unfair or deceptive business acts or practices, price discriminations, division of markets, allocation of production, imposition of boycotts, and exclusive dealing arrangements.**