



National Energy Marketers Association

Executive Committee and Policy Development Meeting

Agenda

January 17-19, 2018

Hyatt Regency
9801 International Drive
Orlando, Florida

January 17, 2018

- 12:00PM-5:00PM Golf Tournament
- 6:00PM-8:00PM Welcome Reception and Dinner

January 18, 2018

9:00AM-10:00AM **Executive Meeting Called to Order** - Member Introductions and President's Report; Review Minutes.

10:00AM-12:00PM **Executive Committee Discussion and Decisions on Major Issues and Priorities for 2018**

- **Wholesale Market Policies Under a Newly-Constituted FERC** – Potential wholesale market policy changes under new FERC Chairman and Commissioners:
 - DOE grid resilience proposal, the efficacy of protecting nuclear and coal plants and FERC's response;
 - Potential wholesale market price reforms;
 - Price-suppressive impact of out-of-market ZEC programs;
 - State vs. federal jurisdiction.

- **New Marketing Openings and Opportunities** – How can NEM best support the movement toward market openings and opportunities taking place in various states?
 - **Nevada** - Successful 2016 Energy Choice ballot initiative to be followed by another ballot initiative in 2018 to amend the constitution to provide for retail electric competition. Committee on Energy Choice studying issues associated with implementation of retail electric choice. Nevada PUC opened investigation into energy

National Energy Marketers Association

3333 K Street, NW, Suite 110

Washington, DC 20007

Tel: (202) 333-3288; Fax: (202) 333-3266

<http://www.energymarketers.com>

choice to receive stakeholder input and make recommendations.

- **California** – Commission opened Customer Choice Project to examine expansion of electric choice, premised on customer participation in direct access and CCA programs and demand for innovative energy options.
 - **Florida** – Proposal 51 introduced in Constitutional Revision Commission to provide consumer right to electric choice.
 - **Virginia** – Competitive 100% renewable energy options for consumers versus utility proposals to preclude shopping for such products.
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- **Status Update on New York Market Retrenchment and Re-Regulation** – Update on the status of the New York PSC’s ESCO Track I market reform proceeding as well as its ordered prohibition on low income customer shopping. Update on litigation of NY PSC actions.
 - **Market Enhancements and Rule Refinements to Increase Consumer Engagement and Realized Value in Existing Retail Markets** – After twenty years of retail competition, many issues associated with implementing retail choice have been resolved. What are the next steps to be taken to enhance market competition, supplier participation and consumer engagement in the marketplace? What rule changes are needed to enable the next wave of innovative energy products and services?
 - Supplier Access to Data – timely, granular, billing quality
 - Supplier Consolidated Billing option
 - Expansion of POR and/or On-Bill Financing for value-added products and services
 - Plug and Play Infrastructure for market participants
 - Customers Settled to Actual Load (versus standard load profile using average utility usage data)
 - Other Enhancements

12:00PM

Working Luncheon

1:00PM

Executive Committee Discussion and Decisions on Major Issues and Priorities for 2018 - continued

2:30PM

Networking Break

3:00PM

Development of NEM Advocacy Plan for 2018/Wholesale, Retail, and Technology Restructuring Reviews – Members to Provide Their Top Issues and Jurisdictions of Import:

- Retail and Wholesale,
- Electric and Natural Gas,
- Certification Requirements,
- Marketing and Sales Standards,
- Consumer Protection Standards and Enforcement,
- Accurate and Transparent Presentation of the Utility PTC/Utility Delivery Rate Unbundling/Retroactive Utility Rate Adjustments,
- Timely Access to Granular Data,
- Distributed Energy Resources, Valuation of DER, Net Metering,
- POR, On-Bill Financing, Supplier Consolidated Billing,
- Capacity Allocation,
- Technology Issues, and
- Other Issues Identified by the Executive Committee.

5:00PM

Adjourn

6:00PM

Member Dinner

January 19, 2018

9:00-9:30AM

Breakfast

9:30AM-12:00PM

1) Development of NEM Advocacy Plan for 2018 - Based upon member discussion on Day One and priorities identified, develop NEM advocacy plan for the upcoming year.

2) NEM Organizational Issues

- a) New Member Recruitment Efforts and Opportunities;
- b) Future Meeting Venues and Timing;
- c) NEM's 21st Annual National Restructuring Conference – planning, issues, speakers, award recipients; and

3) Other Issues Identified by the Executive Committee.

12:00PM

Adjourn

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